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Monday 11 April 1983

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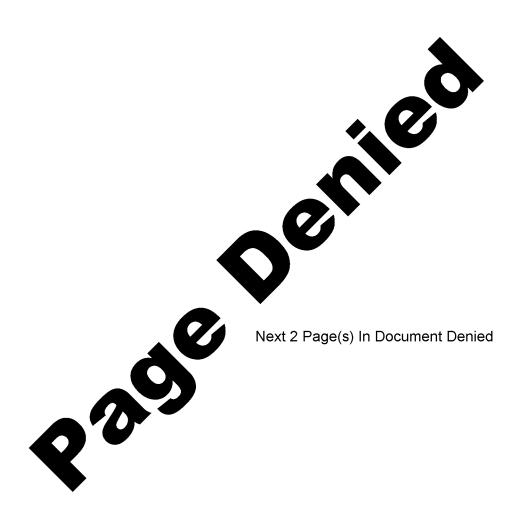
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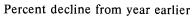
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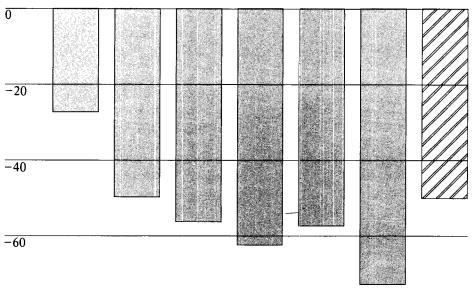


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Mexico: Import Plunge





-80	Aug 1982	Sep	Oct	Nov	Dec	Jan 1983	Feb- Auga

^aProjected for Feb-Aug 1983.

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MEXICO: Cutback in Imports

A steady reduction in imports has slashed industrial production, causing bankruptcies to increase, unemployment to grow, supplies of goods to dwindle, and inflation to remain high.
Imports in January dropped 73 percent from the same time last year. The moratorium announced last August on repayment of principal disrupted credit and forced Mexico to import only what it could pay for in cash or by barter.
Mexican business and government officials do not expect a quick rebound in imports, despite the \$5 billion commercial credit signed last month. Most of the initial installment of \$1.7 billion is being used to repay a \$434 million loan, to catch up on government and private interest obligations, and to help rebuild reserves.
Shortages of imported raw materials have caused manufacturers to shut down numerous factories, and many industries report that production is off as much as 65 percent. As a result, the private sector estimates there is 20-percent unemployment.
The pharmaceutical and automotive industries are especially hard hit. One large plastics maker reports that his product line has shrunk from more than 200 items to just 20, despite high demand and vanishing inventories.
Comment : With no quick end in sight for the debt moratorium or capital flight, imports will remain drastically reduced for at least the next five months. Some relief will come, however, from \$2 billion in officially arranged supplier credits, such as US agricultural credits.
omorally arranged supplier credits, such as do agricultural credits.
President de la Madrid probably will seek additional commercial borrowing—not now permitted under Mexico's IMF stabilization program—or a reduction in interest payments to offset domestic criticism and reduce the likelihood of demonstrations. If bankers and the IMF do not show some leeway, pressure could grow for Mexico to
extend its debt moratorium to include interest payments.

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IRAN: Policy on Oil

Iran currently is abiding by its OPEC production quota of 2.4 million barrels per day, but sales may decline during the next few months unless Tehran offers discounts.
Tehran recently cut its official crude price to \$28 per barrel for Iranian Light—only \$1 below the Arab Light benchmark, in contrast to the \$3-per-barrel discount offered before the OPEC agreement.
Comment: At the new price and production level, Tehran's oil revenue will total \$1.6 billion per month. Although this is about \$500 million per month less than Iran was receiving before the agreement, it is still slightly more than needed to maintain current import levels.
Iran is likely to abide by OPEC production guidelines during the next few months and maintain a tough line on prices. It probably will grant small discounts, however, to compensate for high freight and insurance rates in the war zone. The Iranians recognize the risks of a downward price spiral if members fail to adhere to the agreement.

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GHANA: Radical Influence Increasing		
Radical leaders in the government are continuing to in power at the expense of Head of State Rawlings.	ncrease their	25 X 1
Leftist leader Tsikata has been denouncing alleged Usubversion, while Rawlings has been making some overtumoderate Ghanaians and the West.		
		25 X 1
Leftists made further gains in the cabinet reorganizate announced last week, including the reinstatement of the Secretary of Trade who had been dismissed for incompe addition, the radical faction continues to control government of the public condemnation by Royalings lost many control governments.	radical tence. In nent media	
outlets despite public condemnation by Rawlings last more excesses in the press.	nth of radical	25X1

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The strength of radical influence is likely to blunt any future moves by Rawlings to follow a more moderate course. A further consolidation of power by the radicals—with or without Rawlings—probably will aggravate Ghana's already desperate economic situation. The Libyans presumably hope the recent oil agreement and past arms deliveries will strengthen the leftist faction sufficiently to prevent further moves to develop better relations with the West.

Ghana has obtained \$350 million in new credits from Libya in a deal arranged by Tsikata. The credits are to be used to finance oil

imports for the year beginning 1 May.

Comment:

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PALESTINIANS: Murder of PLO Official		
The radical Black June organization led by Abu Nic		
responsibility in Damascus for the shooting yesterday		
Sartawi, a PLO official attending the Socialist Internation	onal Congress	
in Portugal. Sartawi was a moderate committed to mai	<u>ntaini</u> ng a	
dialogue between Palestinians and Israel.		25 X 1
Comment: Abu Nidal's group, which rejects any ne	egotiated	
Palestinian settlement, to date has claimed responsibil	ity for killing at	
least six moderate PLO representatives. Past operation		
coincided with the interests of Iraq or Syria, where the	group	
maintains offices, and have been both warnings to the	PLO and	
attempts to undermine PLO leader Arafat's diplomatic	initiatives.	
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Land and the second of the sec	Sartawi's	25 X 1
death may be an indirect warning to Arafat to keep an	y Middle East	05.74
negotiations in line with Syrian interests.		25 X 1
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